





PROMOTING A PROMO WHICH REACHED OVER 210,000+ PEOPLE IN JUST OVER A MONTH ON TIKTOK

Overview

Case Study

Being a customer oriented brand, Eva launched a new promo "The Millionaire Dreams Promo" - giving away voucher's worth LKR 5000 every day, 100k Cash Prize every month & the lucky winner to receive 1 million at the end of the promo.

Eva wanted to create some buzz around the promo in order to get people talking about it, & mainly focusing on creating a mind set of buyers to purchase Eva products more-than once. This was undertaken by collaborating with influencers along with strategically proposed TikTok plan to help reach the end goal of the campaign.

Read on to learn more how the campaign DontBlink executed for Eva performed.



Eva, Sri Lanka's leading sanitary napkin brand

Client

Sri Lanka's leading sanitary napkin brand 'Eva' has been in existence for many years, providing consumers with better and improved products. Eva, "leading with confidence" lives to its purpose by boosting the confidence of women throughout their journey.

Eva is known to be a renouned sanitary napkin brand in Sri Lanka capturing most of its market share.







The Challenge

Eva requested DontBlink to create some buzz around the campaign - Eva millionaire promo in order to get people talking about it, by specifically building a TikTok presence and building awareness around the campaign via Influencer marketing, strategic & trend based content to mainly capatalize on the organic reach of TikTok.



Our Approach

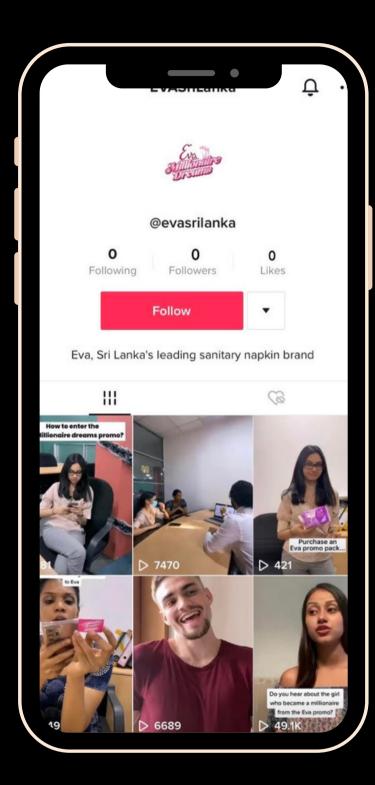
- 1. Trend based content along with a connection to the millionaire promo.
- 2. Shoot emotional content & share stories of the winners from the promo (interview format content).
- 3. Promote with other content creators (influencers)

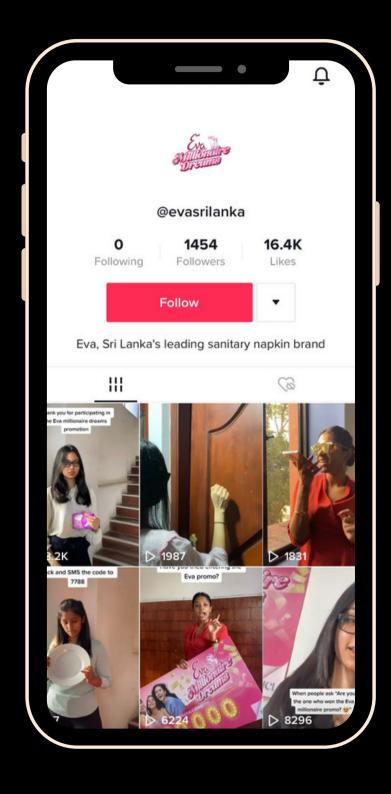
THE EXECUTIONS

TikTok

Content results & growth

TikTok reach increased by a total of approx 800 followers along with reach of over 455,000 + views in less than one month.





TikTok Videos



Views - 102k+ Comments - 32 Shares - 67



Views - 28k+ Comments - 22 Shares - 17

TikTok Videos



Views - 23k+ Comments - 4 Shares - 8



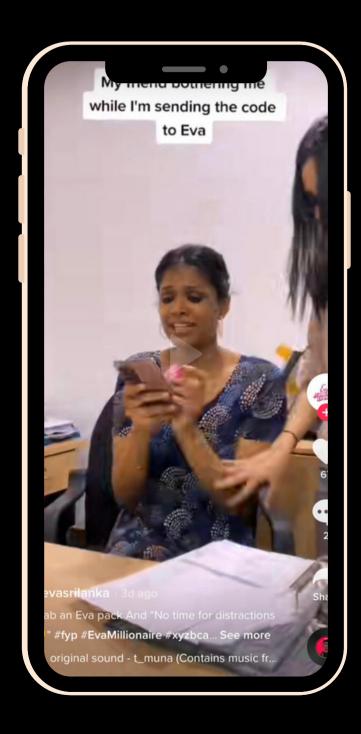
Views - 17k+ Comments - 4 Shares - 10

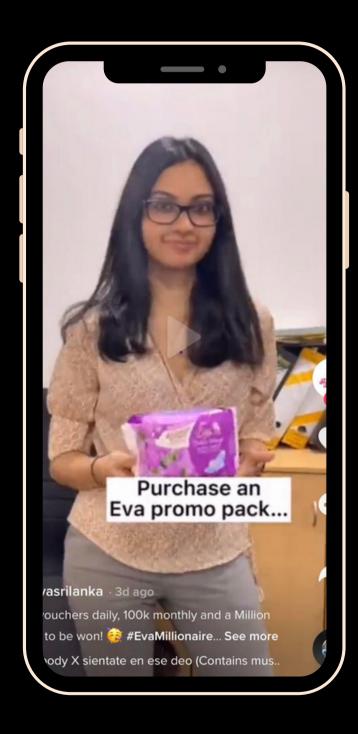
TikTok Videos



Views - 8k+ Comments - 4 Shares - 11

TikTok Videos









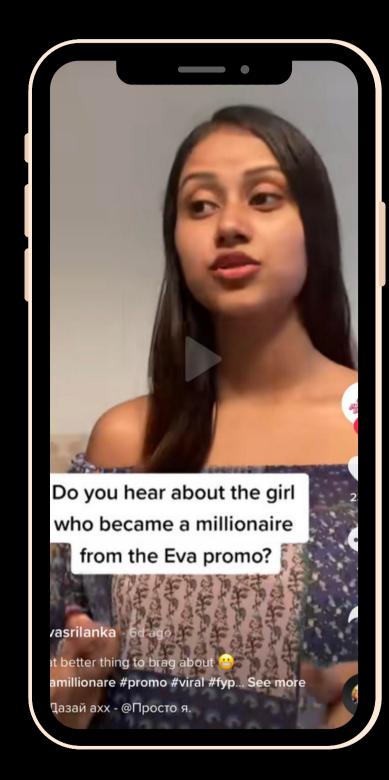
Views - 10k

Creative Executions - Influencer

TikTok Videos



Views - 65k+ Comments - 5 Shares - 6



Views - 78k+ Comments - 43 Shares - 14

Creative Executions - Influencer

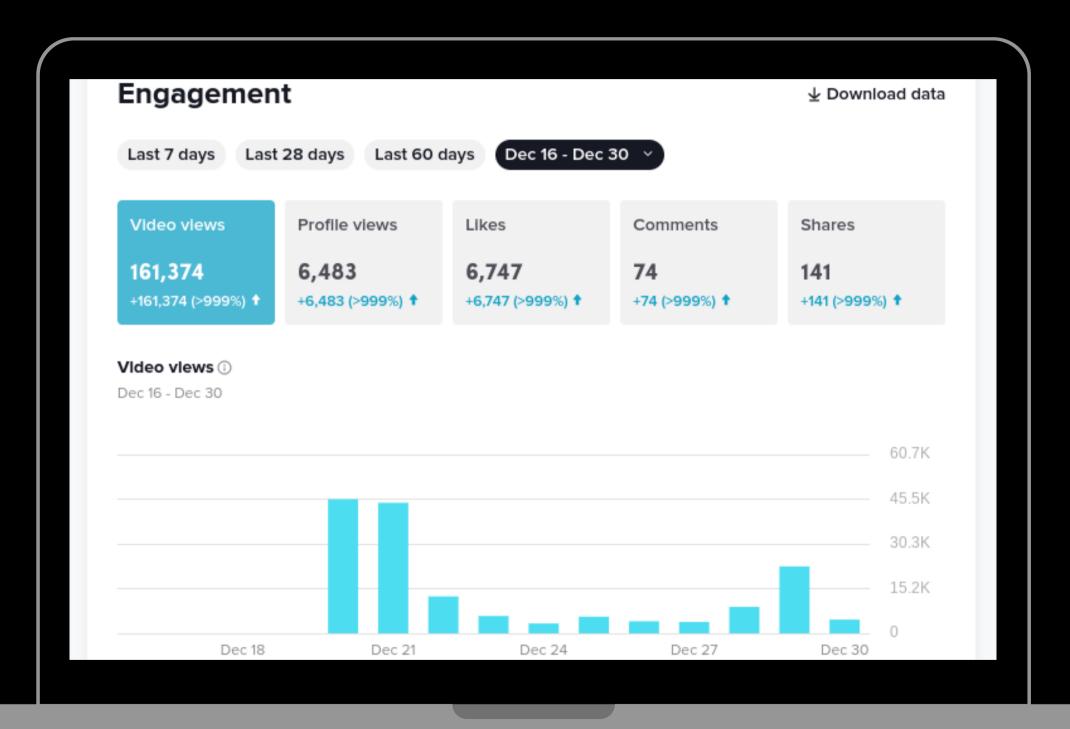
TikTok Videos



Views - 8k+ Comments - 5 Shares - 9

Results We Got

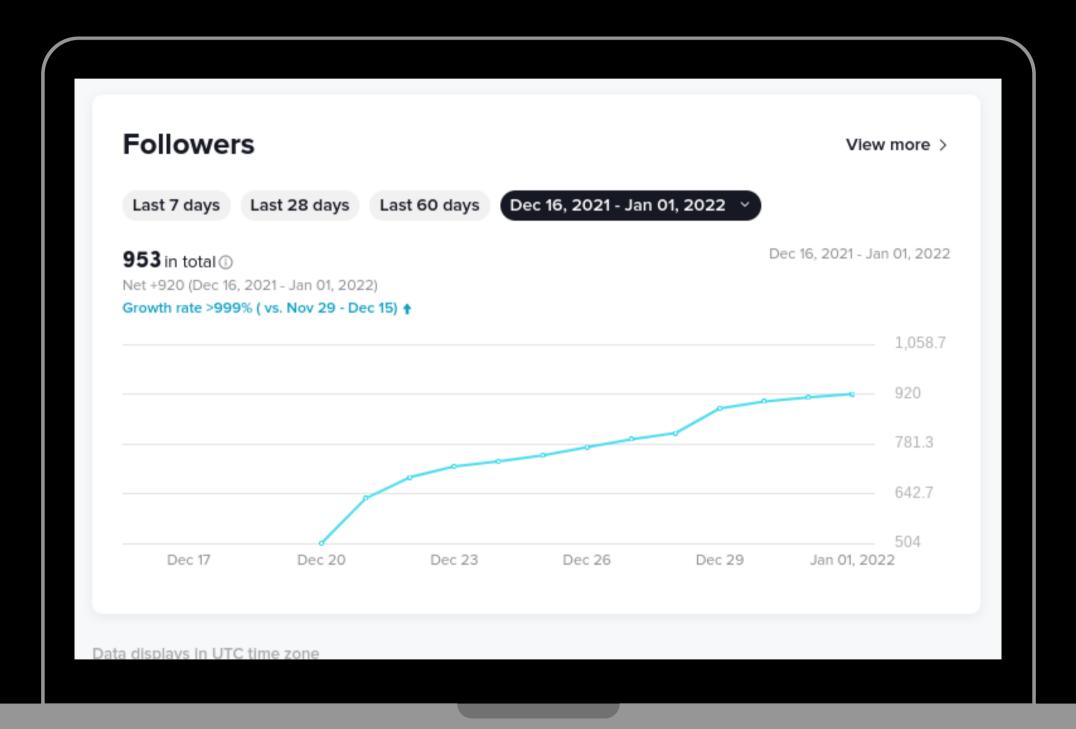
Dash Board Snap-Shot (Nov 29- Dec 26)



275K + 7000 + VIEWS PROFILE VISITS

Results We Got

Growth in follower count



LEIS TALK

This is not the end, it's just the beginning...



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